

Three Nordic collecting societies join forces

Nordic collecting societies KODA, TONO and TEOSTO have decided to join forces to develop a common backend for their IT services. The three organizations aim to work together to continue to meet the needs of rights owners while at the same time reducing processing costs.

Since 2008 the Danish society KODA and Norway's TONO have been working together to develop shared IT systems. Now Finland's TEOSTO has announced it will join the effort. Together, the three organizations intend to expand and accelerate the plans for developing common backend systems.

"We hope to improve our services, and our aim is to continue to be the natural and attractive partner for all music rights holders in Finland. This requires modern and up-to-date IT systems that are capable of meeting the needs of TEOSTO's members and customers," says TEOSTO CEO Katri Sipilä. "Joining the TONO-KODA partnership is a natural step for us to ensure that we can continue to offer the best service possible".

The three organizations aim to work together to develop a common system for distribution, member services and other it-systems. They will also look into options for connecting the backend to a works database.

"This means getting more bang for the buck," says KODA CEO Anders Lassen. "Working closely together with like-minded sister societies is the logical thing to do in order to save costs and ensuring that we continue to have top-of-the-line systems in a rapidly changing world."

The organizations aim to sign a Letter of Intent within a few months and subsequently begin building a common organization to handle its development.

"TONO believes the national collecting societies will have a very important role to play in the years to come: We know the local market and can ensure unsurpassed value for rights holders. But we also need to be able to provide this service at a competitive cost. The only right choice is to join forces with other societies with whom we share common goals and processes," says TONO CEO Cato Strøm.

For further information, please contact:

KODA

Nicolaj Hyltén-Cavallius
Head of Communications
E-mail: nhc@koda.dk
Phone: +45 2227 7921

TONO

Jan Richard Kjelstrup
Director of Communications
E-mail: jrk@tono.no
Phone: +47 99 24 86 87

TEOSTO

Tomi Korhonen
Director of Communications and
Public Relations
E-mail: tomi.korhonen@teosto.fi
Phone: +358 50 449 9575

